## Navy West Coast Environmental Program



EBCRC
Procurement Conference
March 2001



## **Bridging Business and Acquisition Strategies**

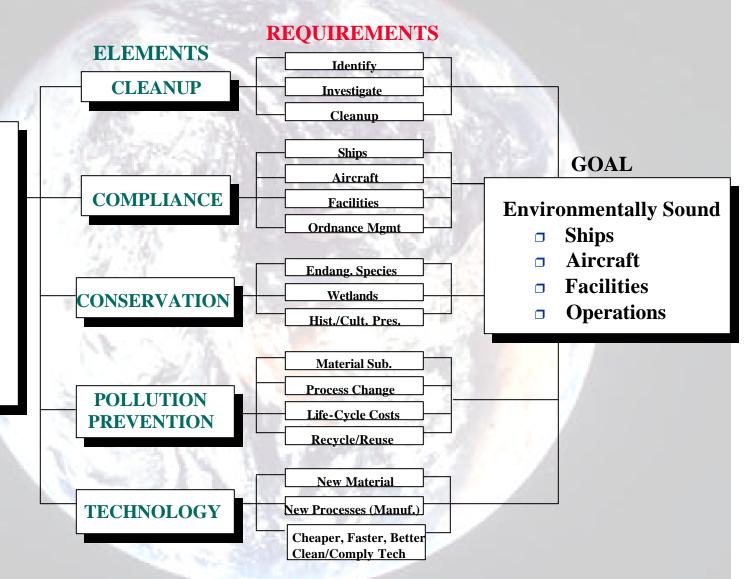
- Environmental Vision & Goals
- Products & Services
- Program Funding Outlook
- Existing Contracts
- Acquisition Strategies
- Planned Contracts
- Points of Contacts

# SOUTHWEST DIVISION OF THE SOUTHWEST DIVISION

## Navy Environmental Vision

#### **VISION**

Navy
Recognized
as an
Environmental
Leader
While
Effectively
Executing
Naval
Operations





# **Core Environmental Goals and Strategies**

- Increase Fleet operational effectiveness
- Reduce the cost of compliance
- Improve business practices, processes, products & services
- Anticipate customer requirements
- Improve competency and morale of staff
- Earn respect as Environmental stewards



# **Environmental Product**and Services

## COMPLIANCE

- AIR EMISSION STUDY
- AIR TOXICS INVENTORY
- ASBESTOS SURVEYS
- AIR PERMITS
- **PCB MANAGEMENT PLANS**
- HAZARDOUS WASTE MGT &
- MINIMIZATION PLANS
- LEAD BASED PAINT
- RCRA PERMITS
- SOLID WASTE MGT PLANS
- STORM WATER MONITORING
- **WATER PERMITS**

### RESTORATION

- ADMINISTRATIVE RECORDS
- **BRAC CLEAN UP PLANS**
- **COMMUNITY RELATIONS PLAN**
- ENVIRONMENTAL BASELINE SURVEYS
- **FEASIBILITY STUDIES**
- FINDINGS OF SUITABILITY TO TRANSFER
- REMEDIAL INVESTIGATIONS
- REMEDIAL DOCUMENTS
- REMEDIAL ACTIONS
- REMOVAL ACTIONS



## **Environmental Product**and Services

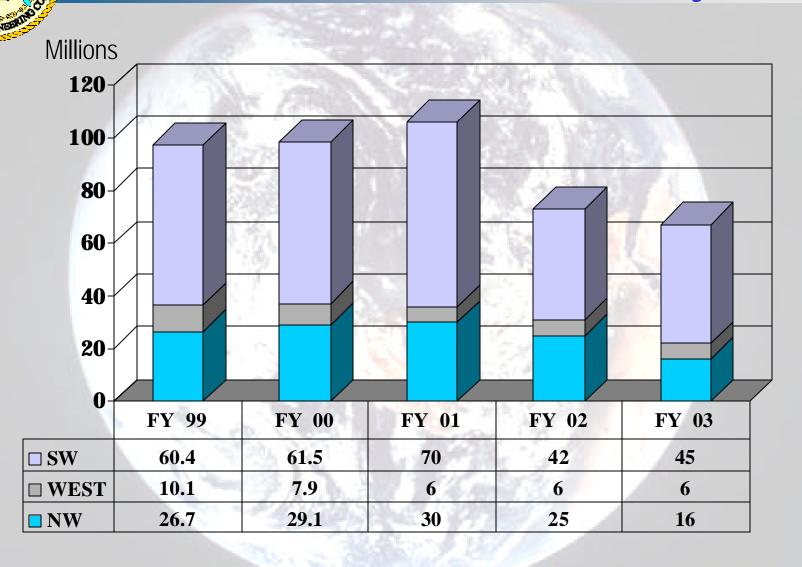
## ENVIRONMENTAL PLANNING

- ENVIRONMENTAL ASSESSMENTS/FONSI
- ENVIRONMENTAL IMPACT STATEMENTS/ROD
- CATEGORICAL EXCLUSIONS
- ENVIRONMENTAL PLANNING BOARD
- MILCON PROJECT REVIEWS
- SPECIAL PROJECT REVIEWS
- DREDGING PERMITS
- COASTAL ZONE MANAGEMENT
- CLEAN WATER ACT PERMITS
- ENCROACHMENT STUDIES
- AICUZ STUDIES

## NATURAL/CULTURAL RESOURCES

- NATURAL RESOUCE MANGEMENT
   PLAN
- CULTURAL RESOURCE MGMT PLAN
- FORESTRY
- AGRICULTURAL OUTLEASES
- ENDANGERED SPECIES
- WETLANDS DETERMINATIONS
- BIRD AIRCRAFT STRIKE HAZARDS
- HISTORIC PRESERVATIONS
- CRITICAL HABITAT STUDIES
- ECOLOGICAL CONSULTATION

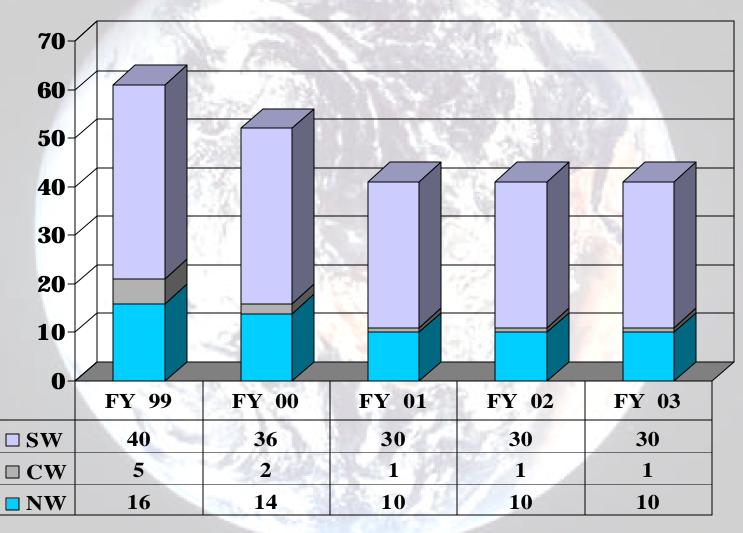
# Environmental Restoration Navy (ERN)



#### **BRAC** Environmental Millions FY 99 FY 01 FY 02 FY 00 FY 03 $\square$ SW $\square$ WEST ■ NW



## Compliance





# **Existing SouthWest Regional Contracts**



## **SouthWest CLEANs**

## **Tetra Tech EMI**

- Footprint No. CA, NV, UT
- Contract Capacity \$260 Million
- CTO Award Amounts to date: \$237 Million

## **Bechtel Environmental**

- Footprint CA, AZ, NM, NV, OR, WA,
- Contract Capacity \$130 Million
- CTO Award Amounts to date: \$20 Million



### **SouthWest RAC**

## International Technology Group

- Footprint CA, AZ, NM, NV
- Contract Capacity \$250 Million
- DO Award Amounts to date: \$110 Million

## **Foster Wheeler**

- Footprint CA, AZ, NM, NV, OR, WA,
- Contract Capacity \$250 Million
- CTO Award Amounts to date: \$51 Million



# Acquisition Strategies & Goals



# **Environmental Acquisition Strategies and Goals**

- Reduce acquisition and overhead costs
- Increase procurement flexibility & options
- Increase use of fixed price contracts
- Increase efficiency/effectiveness of contracts
- Promote planning with clients
- Promote innovation (i.e. WEB based)
- Promote sustainability
- Increase contracts to Small Business



## SouthWestDiv FY 00 Small Business Program Accomplishments

Small Business: \$ 348 M (47% vs 40% goal)

Small Disadvantaged: \$ 57 M (7.7%)

8 (a): \$ 64 M (8.7%)

(16.4% vs 5% goal)

WOSB: \$ 44 M (6% vs 5% goal)

HUB Zone: \$ 20 M (2.8% vs 1.5% goal)



# Planned SouthWest Regional Contracts



## **SouthWest**

**A-E Multi-media Compliance Studies** 

- Estimated contract maximum: \$40 million
- Fixed-price, multi-delivery order IDIQ contract
- Base year with 4 option years
- Estimated Award: June 2001



# SouthWest A-E CERCLA/RCRA/UST Studies & Design

- Estimated contract maximum: \$40 million
- Fixed-price, multi-delivery order IDIQ contract
- Base year with 4 option years
- Estimated advertisement : Spring 2001



## **SouthWest**

Environmental Multiple Award Contract (EMAC) (Remediation/Removal)

- \$240M total capacity (3-6 awards)
- Fixed-price, multi-delivery order IDIQ contract
- Base year with 4 option years
- Estimated RFP : Spring 2001



# SouthWest Small Business EMAC (Long Term Operations; Long term Monitoring)

- \$120M total capacity (3-6 awards)
- Fixed-price, multi-delivery order IDIQ contract
- Base year with 4 option years
- Estimated RFP: Spring 2001



## SouthWest 8(A) EMAC (Remediation/Removal)

- Two separate solicitations (SW and CW)
- \$20M total capacity per solicitation (3-6 awards)
- Fixed-price, multi-delivery order IDIQ contract
- Base year with 4 option years
- Estimated RFP: Spring 2001



## **SouthWest**

8(A) Remedial Action Contracts for BRAC bases in San Francisco Bay area (Remediation/Removal)

- Two \$3M contracts (East Bay & North Bay)
- Fixed price, multi delivery order IDIQ
- Base year plus 2 option years
- Estimated Awards: March 2001
- Update: Awards to Innovative Technical Solutions, Inc & Mendelian Construction, Inc



## SouthWest Web Site and Points of Contacts

# Contracts Information http://esol.navfac.navy.mil

- General Contracting Information
- Commerce Business Daily
- Request for Proposals

# SouthWest Web Site www.efdsw.navfac.navy.mil

- Index Page
- Directory & Points of Contacts
- Environmental Web Page



## Points of Contacts for Subcontracting Opportunities

#### **Bechtel Environmental:**

- Riki Robidoux
- gdrobido@bechtel.com

#### **Foster Wheeler Environmental:**

- Steve Bianchi
- sbianchi@fwenc.com

### **International Technology Group:**

- Dave Hickman
- dhickman@theitgroup.com

#### **Tetra Tech EMI:**

- Kathleen MacDougall
- madouk@ttemi.com



## **Thank You**

Mr. Dana N. Sakamoto, P.E.

Environmental Business Line Manager

Phone: (619) 532-2454

Fax: (619) 532-1554

Email: sakamotodn@efdsw.navfac.navy.mil